



Date Listed: October 2009

POSITION: **MANAGER, STUDENT SERVICES PERTH**

- Global company
- Vibrant Perth office

DETAILS: IDP Education is a global company offering student placement and English language testing services. Using its network of over 75 student offices in 29 countries, IDP places more international students into all sectors of Australian educational institutions than any other organisation. In its IELTS partnership with the British Council and Cambridge University, IDP delivers one of the world's leading English language proficiency tests, at over 450 test locations in 121 countries.

Established by Australian universities in 1969, IDP is now jointly owned by 38 Australian universities through their holding company, IDP Education Australia Ltd, and by SEEK Ltd, Australia's leading online employment and training company. IDP aims to deliver excellent results to the students and test takers who use its services. Staff benefit from the company's policy of grooming their people for growing with the company.

IDP now seeks a talented Manager, Student Services, to lead a team of education counsellors in its busy Perth office. This role is a unique opportunity to build on your team leadership and administrative skills while fostering your business acumen and talent for marketing and sales. You will drive student placement numbers by implementing marketing activities and identifying opportunities in Western Australia. You will also provide support and services to students based in WA and collaborate with other offices in Australia to promote the IDP brand and expand market share. A key aspect of the role is to ensure compliance with government, client and company requirements while fostering a customer focus. Other important aspects include working with colleagues to ensure the office services clients and students effectively and runs smoothly.

To succeed you will need experience in sales or international education promotion and recruitment. You will have a good understanding of issues facing international students and their families. You will also understand their needs in relation to employment and migration in Australia. Experience in managing a team in a multicultural environment is crucial. Relevant tertiary qualifications are essential. You are a self-starter with a strong customer service orientation.

Please email your resume to apply@j-yes-consulting.com or post to J-YES Recruitment & Consulting, PO Box 513, Woollahra 1350 or fax (02) 9328 6025. For a confidential discussion, please call Joyce Yong on (02) 9327 3568 or 0437 889 788.