



Career Opportunities



Date Listed: November 2006

POSITION: **INTERNATIONAL SALES MANAGER**

- Prestigious University
- Vibrant Near City Campus

DETAILS: Your new employer is the commercial subsidiary of a prestigious NSW university offering international education, training and consultancy services. The company was established to support the growing international initiatives and activities of the university. This is an outstanding opportunity to apply your ability in developing and implementing sales plans across a range of quality products and services.

In this challenging position, you will contribute directly to the company's growth by promoting the company's products and services to prospective students, their parents and education agents in Australia and overseas. You will initiate promotional activities that will raise the profile of the company and undertake market development activities for growing the business. Regular international travel will be required.

To succeed you must have experience in sales and marketing and a proven track record of achieving sales targets. Knowledge of the contemporary and emerging strategies that can be used to source new market opportunities in the industry is also essential. You are an energetic and enthusiastic executive who is able to lead and work in a team. Strategic skills coupled with willingness to undertake operational sales work are crucial in this role. Relevant professional qualifications are essential. The ability to speak one or more languages other than English would be well regarded.

Please email your resume to apply@j-yes-consulting.com. Applications can also be sent to J-YES Recruitment & Consulting, L25, 2 Chifley Square, Sydney 2000 or fax (02) 9328 6025. For a confidential discussion, please call Joyce Yong on (02) 8220 8102.